

Message Text

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ORIGIN EUR-25

INFO OCT-01 ADP-00 CIAE-00 PM-07 INR-10 L-03 NEA-10

NSAE-00 PA-03 RSC-01 PRS-01 GAC-01 USIA-12 TRSE-00

MBFR-03 SAJ-01 EB-11 COME-00 DODE-00 MC-02 /091 R

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5/24/73 EXT 20841

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P R 242154 Z MAY 73

FM SECSTATE WASHDC

TO USMISSION NATO PRIORITY

AMEMBASSY BRUSSELS

INFO AMEMBASSY OTTAWA

AMEMBASSY BONN

AMEMBASSY PARIS

AMEMBASSY THE HAGUE

AMEMBASSY LONDON

C O N F I D E N T I A L STATE 100408

E. O. 11652: GDS

TAGS: MASS, ESTC, NATO

SUBJECT: NATO MARITIME PATROL AIRCRAFT (NMPA)

LONDON FOR ONR

REF: A. USNATO 2342

B. USNATO 2366

C. STATE 039514

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1. RE REF A, CONCUR.

2. WE AGREE THAT YOU SHOULD CONTINUE TO FOLLOW GUIDANCE IN STATE 23535 AND STATE 24741 WITH REGARD TO PROPOSED LETTER TO CANADIAN MINISTER OF NATIONAL DEFENSE QUOTED IN REF B.

3. RE UNIVAC MPC 16 COMPUTER DISCUSSED IN REF B, THE FOLLOWING GUIDANCE IS OFFERED.

A. NEGOTIATIONS BETWEEN UNIVAC AND AN FRG LICENSEE (PRESUMABLY TELEFUNKEN OR SIEMENS) HAVE NOT BEEN COMPLETED -- HENCE NO " COMPLETED AGREEMENT" CAN BE PRESENTED AT 29 MAY MEETING.

B. WE HAVE APPROVED A PROPOSED DRAFT LICENSE SUBMITTED BY UNIVAC AUTHORIZING UNRESTRICTED SALES

BY THE GERMAN LICENSEE TO ALL NATO NATIONS PLUS SWEDEN, SPAIN, AND SWITZERLAND FOR THE NMPA. USE OF MPC 16 ON NMPA SOLD TO OTHER FREE WORLD NATIONS WOULD BE SUBJECT TO CASE BY CASE APPROVAL PER REF C.

C. IT SHOULD BE STRESSED IN MSC MEETING THAT USG HAS TAKEN ALL REASONABLE ACTIONS TO MAKE MPC 16 AVAILABLE FOR INCLUSION ON MODERNIZED NMPA. ITS INCLUSION ON AIR-CRAFT FOR COUNTRIES LISTED ABOVE IS APPROVED, THE PRINCIPLE OF LICENSING PRODUCTION IN THE FRG IS APPROVED, AND WE HAVE IN NO WAY FORECLOSED THE POSSIBILITY OF ITS INCLUSION IN SALES TO OTHER FREE WORLD COUNTRIES. WE MUST NOW AWAIT CONSUMMATION OF THE DETAILED LICENSING AGREEMENT BETWEEN UNIVAC AND A GERMAN LICENSEE. WE FEEL THAT FURTHER ATTEMPTS BY ADM BLOCH AT THIS TIME TO FORCE SELECTION OF ANOTHER COMPUTER ON ANY GROUNDS OTHER THAN TECHNICAL SUPERIORITY MUST BE COUNTERED FORCEFULLY AND IDENTIFIED IN THEIR TRUE LIGHT AS ATTEMPTS TO INJECT AN EXAGGERATED SENSE OF URGENCY IN ORDER TO DISRUPT THE NORMAL PATTERNS BY WHICH DECISIONS OF THIS NATURE ARE REACHED. RE YOUR STATEMENT IN REF B THAT YOU MUST ADVISE CHAIRMAN BY MAY 25 OF THE AVAILABILITY OF THIS AGREEMENT, YOU
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SHOULD SO ADVISE HIM, BUT INSIST THAT YOU ARE AUTHORIZED TO DISCUSS DETAILS ONLY DURING MEETING. THIS IS TO PRECLUDE BLOCH' S POSSIBLE REACTION THAT FOREGOING DETAILS DO NOT JUSTIFY YOUR ATTENDANCE.

D. IT IS NOT CONSIDERED FEASIBLE FOR A MILITARY SALES EXPERT WITH KNOWLEDGE OF THIS LICENSE TO ACCOMPANY

CAPT CHISUM TO THE MAY 29 MEETING.

RUSH

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NMAFVVZCZ

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*** Current Classification *** CONFIDENTIAL

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BRUSSELS
LONDON
NATO
OTTAWA
PARIS
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